

# Succession Planning

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**Date:** **Wednesday** 17th November 2010 Hove – **Tuesday** 16<sup>th</sup> November Crawley

**Time:** 5pm for a 5.30 start. Finish at 7pm when attendees network over a glass of wine

**Venue:** **Hove:** *Imperial Hotel, First Avenue, Hove BN3 2GU*  
**Crawley:** *Kinnarps, Mack House, Gatwick Road, RH10 9RJ (FREE PARKING)*

**Cost:** £30\* plus VAT (there is no joining fee - people just pay when they book)

## Synopsis:

With so many baby-boomers exiting over the next 5-10 years, few businesses have a clear plan in place to identify and develop personnel with the potential to fill critical organisational positions into the future. Succession planning is a necessary part of an organisation's ability to reduce risk, smooth business continuity, realise some cash on exit and pass the business on to the next generation in a healthy condition. It is never too early to have an exit plan in place and if your plans could do with some work, this will be a valuable session for you.

**Terms:** \*Payable on presentation and in advance of the event. Any cancellation must be made in writing at least 48 hours prior to the event, or payment will be due in full.

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